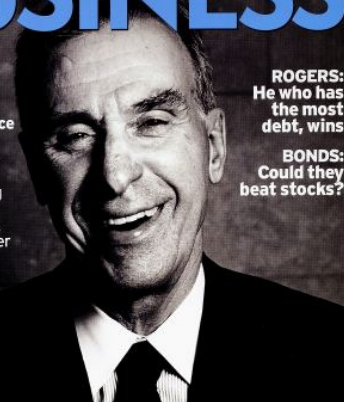


APRIL 2003 NATIONAL POST

# BUSINESS



**ROGERS:**  
He who has the most debt, wins

**BONDS:**  
Could they beat stocks?

**Inside the Office**

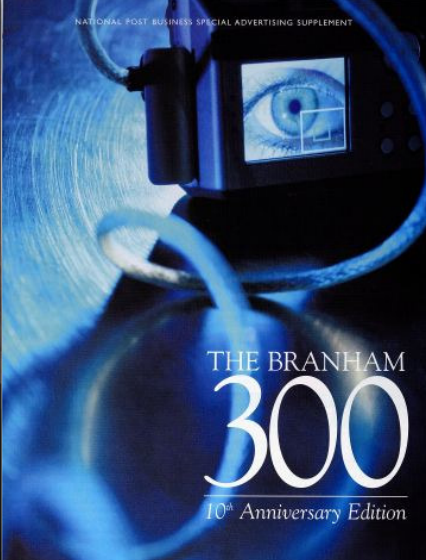
- The man designing your next cubicle
- Who's cleaning up after you?
- My boss steals ideas! And other horror stories

## Terminator 2

Paul Tellier took a hatchet to CN, and saved the company. Now he's running Bombardier. And preparing a sequel

PLUS: REICHMANN'S INSURANCE POLICY / THE WHEAT BOARD'S FARMER-IN-CHIEF / THE BUSINESS OF WAR

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## THE BRANHAM 300

10<sup>th</sup> Anniversary Edition

THE BRANHAM300 — AN ANNUAL REVIEW OF CANADA'S LEADING INFORMATION TECHNOLOGY COMPANIES

NATIONAL POST BUSINESS SPECIAL ADVERTISING SUPPLEMENT

## 25 UP & COMERS - THE COMPANIES TO WATCH FOR

COMPANY	CITY, PROVINCE	CONTACT	CONTACT'S E-MAIL	WEB SITE
5 by 5 Software Ventures Ltd.	Calgary, AB	Neil Kenyon	neil.kenyon@5by5software.com	www.5by5software.com
abridean inc.	Halifax, NS	Sean Sears	sean.sears@abridean.com	www.abridean.com
aciaro softworks, inc.	Calgary, AB	Christoph Faig	christoph@aciaro.com	www.aciaro.com
B Wyzs Inc.	Richmond Hill, ON	John Pecco	johnp@bwyzs.com	www.bwyzs.com
Diaphonics Incorporated	Halifax, NS	James Craig	jamesc@diaphonics.com	www.diaphonics.com
Digital Connections Corp.	Mississauga, ON	Paul Westhorpe	pwesthorpe@dcn.com	www.dcn.com
Digital Internet Group Inc.	London, ON	Geoff Cain	gcain@digcanada.com	www.digitalinternetgroup.com
Dyband Corporation	Ottawa, ON	Tim Welch	twelch@dyband.com	www.dyband.com
Envision Online Media Inc.	Ottawa, ON	Todd Jamison	todd@eom.net	www.envisionsonline.ca
Excendia Inc.	Nuns' Island, QC	Martin Farah	martin.farah@excendia.com	www.excendia.com
Fuel Industries Inc.	Ottawa, ON	Josh Leroux	josh@fuelindustries.com	www.fuelindustries.com
JIVE Media Technologies Inc.	Toronto, ON	Sean Mayers	sean@jiveplayer.com	www.jivemediatechnologies.com
MailWorkz Inc.	Bedford, NS	Karen Fegarty	karen@mailworkz.com	www.mailworkz.com
Momentous Corporation	Ottawa, ON	Lorraine Taylor	lorraine@momentous.ca	www.momentous.ca
Pro2Post Inc.	Montreal, QC	Robert Gervais	rgervais@pro2post.com	www.pro2post.com
Protexis Inc.	Vancouver, BC	David Dunison	david.dunison@protexis.com	www.protexis.com
Questcom Consulting Inc.	Ottawa, ON	Marc Sigouin	msigouin@questcomconsulting.com	www.questcomconsulting.com
Seccuris Inc.	Winnipeg, MB	Michael Leqary	michael.leqary@seccuris.com	www.seccuris.com
Teknision Inc.	Ottawa, ON	Steve Mackenzie	steve@teknision.com	www.teknision.com
Tomoye Corporation	Hull, QC	Susan Englehutt	senglehutt@tomoye.com	www.tomoye.com
Transgaming Technologies	Mississauga, ON	Cathy Tanner	cathy@transgaming.com	www.transgaming.com
Upside Software Inc.	Edmonton, AB	Ashif Mawji	ashif.mawji@upsidesoft.com	www.upsidesoft.com
VirtualThere Inc.	Toronto, ON	Andrew Sit	asit@virtualthere.com	www.virtualthere.com
VoiceGenie Technologies Inc.	Toronto, ON	Lorraine Neil	lorraine@voicegenie.com	www.voicegenie.com
Workbrain Inc.	Toronto, ON	Marc Berliner	mberliner@workbrain.com	www.workbrain.com

## 20 TOP CANADIAN XSP (INCLUDES APPLICATION, MANAGED, WIRELESS)

RANK 2002**	COMPANY	CITY, PROVINCE	WEB SITE	BUSINESS SPECIALTIES
1	Aliant Inc.	A Halifax, NS	www.aliant.ca	Offers telecommunications business with its information tech. and knowledge services applications.
2	TELUS Corporation	C Vancouver, BC	www.telus.com	Provides data, Internet protocol (IP), voice and wireless communications services.
3	Rogers Communications Inc. (Cable-ISP/Wireless)	C Ottawa, ON	www.rogers.com	Provides cellular, Digital PCS, paging and data communications.
4	Manitoba Telecom Services Inc. (MTS)	C Winnipeg, MB	www.mts.mb.ca	Provides Manitoba telecommunications.
5	Microcell Telecommunications Inc.	C Montréal, QC	www.microcell.ca	Provides telecommunications devoted exclusively to wireless activities.
6	Shaw Communications Inc.	C Calgary, AB	www.shaw.ca	Offers multi-system cable operators.
7	AT&T Canada Inc.	C Toronto, ON	www.attcanada.com	Provides broadband business and competitive local exchange carrier.
8	SaskTel Mobility	C Regina, SK	www.sasktelmobility.com	Provides Saskatchewan with wireless services.
9	Gentel Inc.	C Burnaby, BC	www.gentel.com	Provides wireless communications capabilities.
10	Copeco Cable Inc.	C Burlington, ON	www.copeco.com	Provides cable television and services and high-speed Internet access.
11	Belzberg Technologies Inc.	A Toronto, ON	www.belzberg.com	Develops and operates B2B eCommerce marketplaces.
12	Mediagrif Interactive Technologies Inc.	A Longueuil, QC	www.mediagrif.com	Provides the software and networks to enable the execution of trades for financial institutions.
13	Charon Systems Inc.	B Toronto, ON	www.charon.com	Provides software development, network management, security and hosted application services.
14	Wireless Matrix Corporation	A Calgary, AB	www.wmrc.ca.com	Provides enterprise-class wireless data services for business-critical operations.
15	Radiant Communications Corp.	C Vancouver, BC	www.radiant.net	Offers Internet solutions: high speed DSL, security, VPNs, hosting, design.
16	NUVO Network Management Inc.	A Ottawa, ON	www.nuvo.com	Provides remote network, server, application, security, and IP telephony management.
17	Uniserve Online	A Aldergrove, BC	www.uniserve.com	Provides Internet services, dial up Internet access, high-speed Internet etc.
18	AirIQ Inc.	B Pickering, ON	www.airiq.com	Operates a wireless Internet applications service specializing in telematics.
19	Momentous Corporation	B Ottawa, ON	www.momentous.ca	Provides Internet utility management and services.
20	Internic.ca Corporation	B Nepean, ON	www.internic.ca	Offers domain name registration, email and hosting.

\*\* There are no comparative rankings as the XSP category is a result of combining three lists from the prior year (ASP, ISP and WSP).  
 \* A indicates revenues are publicly available.  
 B indicates figures provided are not publicly available, but have been confirmed by the organization to be an accurate representation.  
 C indicates revenues are Branham estimates.  
 Exchange used for all \$USD figures was 1.57 (2001:1.55)